

Rachel,

When you sign someone up, if you want someone else to earn commission on them in the future, then you can put that person you want to earn the money as the SPONSOR. Who ever is the ENROLLER is the one who will just get paid for signing them up.

So if you put your mothers ID numbers in those people's names then she will earn the money as they buy product not you. You have done Terrie, Theresa and Jason correct. They are directly under you not your mother and you will get paid a commission on everything they purchase in the future as well as getting paid for signing them up if they purchased a Starter Kit. That is the correct way to build your business.

Normally you would put your own number in both places when you sign someone up if you want them on your front line to build your business. You were signed up by your mother:

Sponsor Claudia Walker
Enroller: Claudia Walker

Once you get going, and want to help those under you build their business then you could move people you find under them instead of directly under you. For example here is how Robert Branscomb is signed up. Chris Anderson found him but she gave him to me because he wants to build a business and I need a new leg on my front line to become a PLATINUM. So she did that to help me. Chris Anderson got paid for signing him up but in the future I will get paid commissions on all his volume. This is how his sign up form looks:

When you start out to build your business you will first want to find 2 really enthusiastic people who want to build a business and make yourself the Sponsor and Enroller for both of them. We call those 2 people under you your QUALIFYING LEGS. Leg #1 and Leg #2. Then you will want to start putting the people you find under them instead of directly under you. That means make you the ENROLLER but them the SPONSOR. To become a SILVER DISTRIBUTOR, you have to have two legs that are doing \$4,000 in volume each. That is why you will want to help them build their business rather than to keep putting every one under you directly. When you find a new person, if you put yourself as the ENROLLER and put one of team leaders in your Leg #1 or #2 as the SPONSOR, then the new person will show up in the down line under that person in that leg and help them to build towards their \$4,000

volume. In our example above, Robert Branscomb is not directly under Chris Anderson any more, he is directly under me as one of my legs.

Chris
Cordell
Robert

Even though your mother does not want to build a business, if you want to help her earn money then just build your own business and she will get commissions on what you earn too. You don't want to put her number on the people you sign up.

Right now as a GOLD I have 3 qualifying legs: Tammie Barlow, Betty Mohr and Karin Bird (Robert Branscomb will be my 4th PLATINUM QUALIFYING leg).

I try to help the people in those 3 legs build their business.

Here is where you and your mother are in my organization:

Chris
Cordell
Karin
Barbara
Katie
Claudia
Rachel
Terrie
Theresa
Jason

Because we only get paid for the first 5 levels as a GOLD I am not actually getting paid for any business you do or any of the people you sign up under you. But because you are in your mothers down line I want to help you build your business because I will help her.

The higher the Rank you are the more you get paid for the same volume. For example last month I was qualified as a GOLD with \$82,837.75 in volume and I got paid about \$5,000. But if I had only qualified as a SILVER with \$82,837.75 in volume, I would have been paid \$4,200 for that same volume.

Qualified Rank	Gold
Volume	236 PV 82,837.75 OGV 1,263.50 PGV

Distributor	Star	Senior Star	Executive	Silver	Gold ✓	Platinum	Diamond
100 PV*	100 PV	100 PV	100 PV	100 PV	100 PV	100 PV	100 PV
	500 OGV	2K OGV	4K OGV	10K OGV	35K OGV	100K OGV	250K OGV
			2 x 1K OGV Legs	2 x 4K OGV Legs	3 x 6K OGV Legs	4 x 8K OGV Legs	5 x 15K OGV Legs
				1,000 PGV	1,000 PGV	1,000 PGV	1,000 PGV
				9,497.5	1,263.5	292.5	236

So far this month I am only qualified as a SILVER.

Qualified Rank	Silver
Volume	135.75 PV 44,855.25 OGV 5,027 PGV

Distributor	Star	Senior Star	Executive	✓ Silver	Gold	Platinum	Diamond
100 PV*	100 PV	100 PV	100 PV	100 PV	100 PV	100 PV	100 PV
	500 OGV	2K OGV	4K OGV	10K OGV	35K OGV	100K OGV	250K OGV
			2 x 1K OGV Legs	2 x 4K OGV Legs	3 x 6K OGV Legs	4 x 8K OGV Legs	5 x 15K OGV Legs
				1,000 PGV 5,027	1,000 PGV 167.5	1,000 PGV 146	1,000 PGV 146

If I don't get up to qualifying as a GOLD my check will be about \$1,000 less like it would have been last month as a SILVER even though my total volume will be the same.

The reason I am telling you all this is because as you get more and more people under you, and start to qualify as a SILVER, you not only have to have those 2 qualifying legs doing \$4,000 in volume each month, you also have to have a personal GROSS volume (PGV) of \$1,000. That does not mean that you have to buy \$1,000 of product yourself. That means that you and all the people under you **who are not in one of those two qualifying legs that qualify you as a SILVER** have to total at least \$1,000.

So as you sign people up, if you find someone who does not want to build a business (i.e. just be a customer like your mother) then you are better to keep them directly under you or in a 3rd leg that is not one of your qualifying legs so you can count all the volume they purchase or any volume of anyone under them as a part of you PGV. That is how you get to \$1,000 in PGV each month. One of the challenges in building a business is to have enough people under you in your **non qualifying legs** (the two legs that don't qualify you as SILVER) to total \$1,000 in volume.

I know these numbers may sound like a lot of product being sold to you right now, but it actually adds up pretty fast. I have about 1500 people under me after working about 4 years directly with Chris Anderson and now I do about \$80,000 in volume.

Chris Anderson has about 5,000 people and does about \$200,000 in volume. I worked 30 years to get a small retirement each month, and now in those few short years working with Chris Anderson I make more money than I did when working full time and have to work a lot less hours. And I am sure you can see it is also the perfect business for a stay at home mom too.

You will find that the hardest part is starting out is finding your first few people one on one. But as you find people who find people who find people then it gets much easier. This last month there were over 30 new people who joined my Y L team. But I did not sign all of them up. They were mostly signed up by those under me. That is why you want to help the 2 people under you (your qualifying legs) build their business. When you help them find people then those people will find people and those people find people and your job becomes more a job of training rather than finding new people.

Does that answer all your questions? I guess that was a long answer to a couple of short questions.

Thanks for asking..

Cordell

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